

# Atlantic-Pacific Agricultural Company

#### **Company Profile**

Atlantic-Pacific Agricultural Company is a specialty chemical manufacturer based in Englewood, FL. We provide a variety of innovative chemistry solutions for today's expanding farmer needs. Our products are engineered with cutting-edge technology that are unique and proven to generate superior performance. Farmers that use our products consistently experience increased profitability year after year. It's the loyalty of our farmers and their reliance on getting the best results that has allowed Atlantic-Pacific Ag to thrive for more than 20 years.

# **Product line**

Unique Line of Specialty Agricultural Chemicals

- Adjuvants
- Liquid Fertilizers
- Micro-Nutrients
- Slow Release Agents
- Tank Cleaner and Neutralizer

#### **Target Markets**

Farmers, Commercial Applicators, Aerial Applicators, Fertilizer Outlets, Agricultural Chemical Dealers and Distributors

#### **Sales Opportunity**

We are looking for sales representatives that possess a passion for agriculture and are driven by an uncapped earning potential to build a residual customer base. Benefits include:

- Family first company flexible schedule
- Exclusive selling territories
- Repeat business and residual earnings
- Technical and promotional support
- Yearly bonus and rebate programs
- Free sample products
- Free direct shipping to customers
- Inventory on consignment

# **Responsibilities**

This is an independent sales position where our sales representatives develop new customers through existing agricultural relationships, customer referrals and person to person sales calls. Our sales representatives develop a loyal residual customer base through crop consultation, test plots and outstanding customer service.

## **Qualifications**

Independent Sales Representative Candidates should have the following qualifications:

- Related outside sales experience
- Knowledge of the agricultural industry
- Existing relationships with local farmers
- Ability to manage and operate their own business
- Operates under high ethical practices

## For More Info:

Submit inquiries to:

Atlantic-Pacific Agricultural Company ISR Recruitment 2828 S McCall Rd - 32 PMB #82 Englewood, FL 34224 Phone: 941-474-8382 Fax: 941-474-2852 Email: agsales@atlantic-pacificag.com

# To Get Started:

Visit our website at <u>www.atlantic-pacificag.com</u> and complete the "Contact" form. If you would like to send a resume, please email us at <u>agsales@atlantic-pacificag.com</u> and include your resume as an attachment.